



Tillamook County
General Hospital

100 Third Street
Tillamook, OR 97141
(503) 842-4444

AHSA
The Johnson Center
400 W. Front St., Suites 201-202
Traverse City, MI 49684

May 3, 2007

Dear Cris,

I wanted to take a moment to put down in writing a few words regarding the benefit you and the association have been to us here at Tillamook County General Hospital.

Prior to joining AHSA, we were in the position of most hospitals - having to seek out, negotiate, contract and coordinate with a multitude of staffing agencies when a supplemental staffing *need* arose. Since a need could arise in any area of nursing (*or any other area*), you can imagine this was quite a task.

Now, we are able to avoid contracting and working with staffing agencies altogether, regardless of department or area of the facility a need arises, all through one point-of-contact that represents our interests. Other areas where *we* have already benefited include improved vacancy rates since AHSA contracts with more than 130 of the top staffing firms in the country, enhanced quality/reduced risk with the association's complete single-point credentialing and automated expiration alerts, being able to avoid or reduce ongoing agency solicitation call disruption, receiving agency invoice validation and consolidated billing as well as gaining access to AHSA's state-of-the-art website that allows us to post positions, review candidates, access staff credentials and much more.

Perhaps one of the most significant initial benefits was the fact that implementation was so simple. In this day and age of complex system implementations and involved process changes, this proved to be hugely advantageous. Completing two simple 1-page forms and we were able to begin utilizing all association services the very day we joined. The program truly *is* "turn key" as advertised!

The Nursing Managers and the Staffing Coordinator have been very complimentary regarding the service – very courteous, prompt and excellent candidates. I have referred several other organizations to your organization.

Thank you for the tremendous value you provide to Tillamook Hospital as a member of AHSA. While our supplemental staffing usage has been minimal, AHSA membership has provided us with unprecedented results (I can only imagine the value AHSA brings to those hospitals utilizing staffing more regularly...). Please feel free to pass along my contact information to any prospective new member hospital: Donna Bechthold, RN, Vice President, email: bechthdl@ah.org, or 503-815-2258, and thanks again for all you do.

Sincerely,

A handwritten signature in cursive script that reads "Donna Bechthold". The signature is written in black ink and is positioned to the right of the word "Sincerely,".

Donna Bechthold, RN, CPHQ
Vice President, Patient Care Executive